



Dusit
INTERNATIONAL

A photograph of two women standing in a doorway, dressed in traditional Thai attire. They are wearing white long-sleeved blouses with gold jewelry and long, patterned skirts. The doorway is framed by dark wood with intricate gold carvings. A bright, vertical beam of light illuminates the center of the doorway, creating a dramatic effect. The women are smiling and holding the sides of the doorway.

Dusit Profile

Dusit International

The Path of Legend

Over 65 years of experience

Founded on Thai gracious hospitality

International reach and global vision

Established global presence across some
of the world's key destinations



Value-Driven Growth

One of the fastest growing hotel companies in Asia.

Expected to reach over 90 properties worldwide by 2022

The expansion backed by owner-minded approach, unique offering, international expertise, and true value creation for asset owners.





Our Mission

We **empower** our people to
exceed expectations.
ALWAYS.



Our
Values

Care
Commit
Can do!



Our Vision

Proud of our
Thai heritage,
uniquely delivering
gracious hospitality
to the world.





Our
Brand Promise
Delivering Conveniences,
Experiences,
Value & Gracious Hospitality



Our Heritage Inspires Our Future

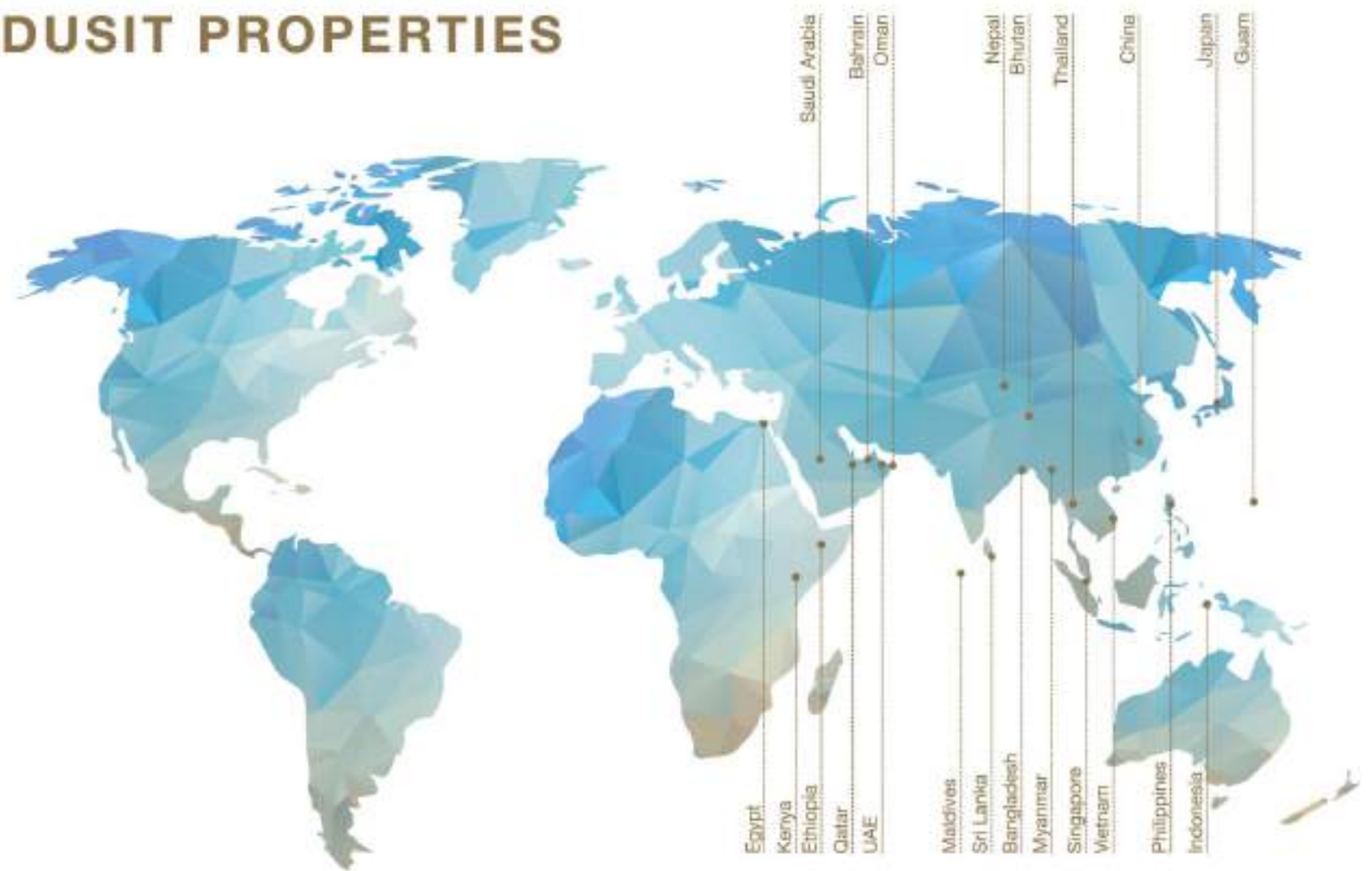
Global Presence

Global presence in 22 countries, and growing

Well established brand positioning in Asia, Middle East and Africa

Balanced portfolio of city and resort properties

DUSIT PROPERTIES



Our Hotel Brands

Dusit Thani
HOTELS & RESORTS

DUSIT DEVARANA
HOTELS & RESORTS

dusitD2
hotels & resorts

DUSITPRINCESS
HOTELS & RESORTS

COSMOPOLITAN
ELEGANT
RELIABLE AND
TRUE HOSPITALITY

Niche
Discerning
Secluded Privacy

VIBRANT EFFICIENT
SMART ENGAGING

Value • Friendly •
Genuine Simplicity



Dusit Thani

HOTELS & RESORTS



Dusit Thani is a renowned, **upmarket**, full-service brand which embodies the richness and tradition of Thai culture in environments that are **calm**, **fragrant** and **colourful**. With every detail crafted to lift the spirit and engage the senses, the guest experience is further enriched by the genuine warmth, respectfulness, and commitment of our people.

Located within central business districts and near major attractions, our hotels provide exceptional infrastructure and services for all occasions, including special celebrations and major business and social events.

DUSIT DEVARANA

HOTELS & RESORTS

Dusit Devarana is a **luxury**, full-service brand that leverages Dusit's rich hospitality heritage to provide a sanctuary of cultured refinement for the exacting, well-travelled individual.

Located in key leisure and urban destinations, each premium property reflects the ultimate in sophistication, providing a truly personalised experience for those who seek a balance of **tranquility**, **convenience** and **excellence**. A significant niche offering, Dusit Devarana presents gracious hospitality at its finest.



dusitD2
hotels & resorts

dusitD2 is a **contemporary** hotel and resort brand whose distinctive combination of cutting-edge design and modern conveniences reflects and anticipates the needs and desires of today's hyper-connected travellers.

Designed to inspire and energise, and strategically located in key destinations worldwide, our **upscale mid-market** hotels and resorts are not only smart and happening places to stay, but also stylish and comfortable places to meet and interact.



DUSITPRINCESS

HOTELS & RESORTS

Dusit Princess is a **mid-market** brand designed to appeal to the no-nonsense traveller who appreciates **simplicity**, **value** and **practicality**. Friendly and uncomplicated, each hotel has a distinctive personality inspired by the culture and character of its local community.

Strategically located for convenient access, the hotels are efficient, affordable and dynamic, with comfortable and functional rooms, essential business facilities, and modern amenities designed to meet the needs of business and leisure travellers alike.



ASAI

HOTELS

BE A LOCAL EVERYWHERE

An Asian-inspired collection of hotels connecting curious travelers to vibrant local neighbourhoods.

Unpretentious and welcoming, with thoughtfully smaller rooms and larger communal spaces influenced by local and contemporary design, we put people and their experiences front and centre.



WELLNESS

With extensive expertise in wellness and spa, Dusit provides development and operating support for high-end spas operating under its own spa brands or a customized concept



Dusit
INTERNATIONAL





DEVARANA
SPA

Inspired by unique celestial garden concept from ancient Thai literature

The ultimate spa experience steeped in Thai healing traditions and western disciplines

Embracing low-tech, high touch approach

Specially trained therapists fulfill a complete sensory experience



Namm Spa concept complements the traditional Devarana Spa offering.

The mission at Namm Spa is to relax, revitalize and enhance your well-being.

Perfect fit to guests seeking rejuvenating experience in the midst of fast-paced lifestyle.





FOOD & BEVERAGE

Dusit's Food & Beverage Team develops new, creative concepts and oversees all global food and beverage operations, a core part of Dusit's guest offering





Dusit

EDUCATION

Thanpuying Chanut, Dusit International's founder, returned from her overseas trip 60 years ago, and saw the opportunity of developing and nurturing homegrown hospitality talent.



Thailand represents the epitome of hospitality warmth and charm, Dusit Education serves global hospitality industries through our experienced superior service and excellence.



Dusit Thani College (since 1993)

Internationally recognized programs at Diploma, Bachelor's and Master's level, to 12,000 students over 6 campuses (2 in Thailand, 4 in Philippines).

Le Cordon Bleu – Dusit Culinary School

Market leader in quality culinary training in Thailand and South East Asia.

More than half a century of dedication to hospitality knowledge



Dusit Hospitality Management College

Pioneering, first of its kind, fully integrated hospitality school and hotel located in downtown Manila, due to open in 2018.



Partnership with Ecole hôtelière de Lausanne

Partnership with Institut Paul Bocuse

LUXURY VILLAS

eh
elite havens
LUXURY VILLA RENTALS

Elite Havens

Dusit has acquired Elite Havens, the leading provider of high-end vacation rentals in Asia, to cover a new segment of the lodging spectrum.

Established in 1998, Elite Havens performs integrated marketing, reservations, concierge and management services for luxury villas and currently maintains a network of more than 200 fully staffed properties across Indonesia, Thailand, Sri Lanka, Japan, and the Maldives.





NEW INVESTMENT

Dusit Foods

In partnership with NR Instant Produce, Dusit Foods has established 'Dusit Gourmet' to develop premium Dusit-branded products for retail in global markets.

Developing systems to standardise food and beverage at Dusit Hotels & Resorts worldwide.

Enhancing opportunities for food technology development.

Linking Dusit's culinary operations with its education business.



NEW INVESTMENT

Epicure Catering

Established in 2003, Epicure Catering provides catering services primarily to major international schools in Thailand, Vietnam, and Cambodia.

The company prides itself on offering the best quality products, at the most affordable costs, to ensure children receive healthy, nutritious meals that aid in their development.

NEW INVESTMENT

Mixed-use project

On 5 January 2019 our flagship hotel, Dusit Thani Bangkok, will close its doors to undergo major redevelopment as part of a landmark mixed-use project designed to be a beacon of modern Thai culture to the world.

Inspired by our heritage, and embracing a green concept, the project will enhance existing infrastructure in the area, create new opportunities for local businesses, and offer direct links to the city's mass transit rail systems.

The new hotel is expected to open in early 2023.

A new landmark for gracious hospitality




Hotel



Residences



Office



Retail



An aerial photograph of a city skyline, likely Bangkok, with a dense cluster of skyscrapers in the background. In the foreground, there is a large, lush green park with many trees and a winding path. The sky is blue with some light clouds.

DUSIT
CENTRAL
PARK

Here for Bangkok

Here for

Heritage and Innovation

| Unrivalled Connectivity

| A Lush Quality of Life

| Meaningful Experiences



DUSIT CENTRAL PARK

DUSIT THANI BANGKOK HOTEL

DUSIT PARKSIDE

DUSIT RESIDENCES

CENTRAL PARK OFFICES

CENTRAL PARK





Supporting Functions and Global Infrastructure

Dusit
INTERNATIONAL

Global Sales & Marketing

- Global Distribution
- Revenue Management
- Global Sales Offices
- Dedicated Sales Centers
- E-Commerce
- Global Marketing and Public Relations
- Local Marketing Support
- Loyalty Program
- Corporate Advertising and Partnerships
- Corporate Social Responsibility



Global Sales Network

Regional Sales Offices



| Regional Sales Office | Market Coverage |
|-----------------------|---|
| Bangkok | Southeast Asia and Dedicated Offices for Japan, Korea, Russia |
| Dubai | Middle East and Africa |
| Frankfurt | Germany |
| Hong Kong | Hong Kong, Taiwan, Guangzhou & Shenzhen |
| London | Europe and Russia |
| Mumbai | India |
| Riyadh | Kingdom of Saudi Arabia |
| Seoul | South Korea (upcoming) |
| Shanghai | PR China (Shanghai, East & West China) |
| Singapore | Singapore (upcoming) |
| Tokyo | Japan |



Guest Loyalty Programme



Access to a qualified database of 1,000,000 members

A MORE REWARDING TRAVEL EXPERIENCE

Introducing the Dusit Gold, our frequent guest programme designed to reward our valued guests with enriching experiences on every stay at Dusit's finest participating hotels and resorts worldwide.

Pinnacle, the most exclusive membership tier, is reserved solely for owners of Dusit Hotels & Resorts – providing a wealth of premium privileges that go far beyond the regular programme benefits.

Dusit Mobile Experiences

Dusit Mobile Application

- Hotel information
- Reservation engine
- Dusit Gold, member services

WeChat Pay

- First Thai Hotel Operator to launch the mobile payment platform



Corporate Social Responsibility

Dusit embraces Corporate Social Responsibility (CSR) through extensive activities in our hotels, resorts and business units across the globe.



Dusit Smiles is a CSR program developed in partnership with Operation Smile, a charitable organization set to help children born with facial deformities.

Dusit Hotels and Resorts has partnered with ISO9001, the model for quality assurance in design, development, production, installation and servicing.





Operations Support

Brand Standards

Operations Manuals

Pre Opening Services

Training & People Development

Talent Management

Supervision of Operations

Quality Assurance



Design & Technical Support

Concept Design Advisory
Design Standards and Guidelines
Space Allocation Programing
Design Review Services
Property Improvement Programs



Dusit
HOTELS & RESORTS

Our Flagship Properties



Dusit Thani Krabi, Thailand



Dusit Thani Maldives



Devarana Spa Maldives



Dusit Thani Dubai, UAE



Dusit Thani Abu Dhabi, UAE



Dusit Thani Guam, USA



Dusit Suites & Hotel Ratchadamri, Bangkok



Dusit Thani Bangkok, Thailand



Dusit Thani Himalayan Resort & Spa, Nepal



Dusit Thani Beachfront Balapitiya, Sri Lanka



Dusit Thani Laguna Singapore



Dusit Devarana Hot Springs & Spa Conghua, China



Dusit Devarana Zhuzhou, Hunan, China



dusitD2 Nairobi, Kenya



dusitD2 Nairobi, Kenya



dusitD2 Khao Yai, Thailand





dusitD2 Sunset Road, Bali

Dusit Princess Phu Quoc, Vietnam





Dusit Princess Phu Quoc, Vietnam



Dusit Princess Dhaka, Bangladesh



A view from Dusit Thani Dubai

Doing Business with Dusit

VALUES OF DUSIT AS A PARTNER

- Decades of experience in developing, owning and operating hotels
- Strong revenue culture combined with owner-minded approach to maximize asset potential
- Hospitality education with a pool of fresh talent and a deep knowledgebase
- Highly personalized relationship and easy access to top executives
- Above all, flexible, adaptive and responsive to our partners



OPERATING PROPERTIES

BHUTAN

DUSITD₂ THIMPHU

CHINA

DUSIT THANI DONGTAI, JIANGSU
DUSIT THANI FUDU QINGFENG, CHANGZHOU
DUSIT DEVARANA CONGHUA, GUANGZHOU
DUSITD₂ FUDU BINHU CHANGZHOU
DUSITD₂ SOCIETY HILL, TIANJIN
HERITAGE VILLAS ZHOZHOUANG BY DUSIT

EGYPT

DUSIT THANI LAKEVIEW CAIRO

KENYA

DUSITD₂ NAIROBI

MIDDLE EAST

DUSIT THANI LAKEVIEW CAIRO

UNITED ARAB EMIRATES

DUSIT THANI ABU DHABI
DUSIT THANI DUBAI
DUSITD₂ KENZ DUBAI
DUSIT PRINCESS RESIDENCES DUBAI MARINA

MALDIVES

DUSIT THANI MALDIVES

PHILLIPINES

DUSIT THANI MANILA
DUSIT THANI MACTAN CEBU
DUSIT THANI RESIDENCES DAVAO
DUSITD₂ DAVAO

QATAR

DUSIT HOTEL DOHA

THAILAND

DUSIT THANI HUA HIN
DUSIT THANI KRABI BEACH RESORT
DUSIT THANI LAGUNA PHUKET
DUSIT THANI PATTAYA
DUSITD₂ AO NANG KRABI
DUSITD₂ CHIANG MAI
DUSITD₂ KHAO YAI
DUSIT PRINCESS SRINAKARIN, BANGKOK
DUSIT PRINCESS CHIANG MAI
DUSIT PRINCESS LARN LUANG, BANGKOK
DUSIT SUITES & HOTEL RATCHADAMRI,
BANGKOK
PATHUMWAN PRINCESS, MBK CENTRE,
BANGKOK

USA

DUSIT THANI GUAM RESORT

VIETNAM

DUSIT PRINCESS PHU QUOC

33 properties in operation across four brands
in four continents.

| |
|--|
| BAHRAIN |
| DUSITD ₂ CITY CENTRE BAHRAIN DUSIT RESORT AND SPA LAGOONA BEACH |
| BANGLADESH |
| DUSIT PRINCESS DHAKA |
| BHUTAN |
| DUSITD ₂ PUNAKHA |
| CHINA |
| DUSIT THANI QINGYUAN, GUANGDONG DUSIT THANI FUSHUN, LIAONING DUSIT THANI FUZHOU, FUJIAN DUSIT THANI HUIZHOU DUSIT THANI JINGMEN HUBEI, JINGMEN DUSIT THANI NANJING, JIANGSU DUSIT THANI SHANGHAI JING AN DUSIT THANI SHAOXING, ZHEJIANG DUSIT THANI SUINING, SICHUAN DUSIT THANI SUZHOU, JIANGSU DUSIT THANI WANFO LAKE, ANHUI DUSIT THANI ZAOZHUANG, JIANGSU DUSIT DEVARANA HAIKOU, HAINAN DUSIT DEVARANA HUIZHOU, GUANGDONG DUSIT DEVARANA TENGCHONG YUNNAN DUSIT DEVARANA ZHUZHOU, HUNAN DUSITD ₂ RESIDENCE HUIZHOU, GUANGDONG DUSITD ₂ SUINING, SICHUAN DUSITD ₂ DARBIESHAN, ANHUI DUSIT PRINCESS FUZHOU, FUJIAN DUSIT PRINCESS JIANGYIN, JIANGSU DUSIT PRINCESS RESIDENCE XUHUI, SHANGHAI |
| ETHIOPIA |
| DUSIT THANI LEGEBARI ADDIS ABABA |
| INDONESIA |
| DUSITD ₂ KUTA BEACH, BALI DUSITD ₂ SUNSET ROAD, BALI |
| JAPAN |
| DUSITD ₂ KARUIZAWA NAGANO |
| KENYA |
| DUSIT PRINCESS RESIDENCE WESTLAND NAIROBI |
| MYANMAR |
| DUSIT THANI YANGON |

| |
|---|
| NEPAL |
| DUSIT THANI HIMALAYAN, NAMO BUDDHA |
| OMAN |
| DUSITD ₂ PALM MALL, MUSCAT |
| PHILLIPINES |
| DUSIT THANI LUBI ISLAND DUSIT THANI RESIDENCE DAVAO DUSITD ₂ and DUSITD ₂ RESIDENCE THE FORT MANILA DUSITD ₂ RESIDENCE CEBU DUSITD ₂ WAVES SAN JUAN DUSIT PRINCESS CEBU DUSIT PRINCESS LIPA CITY |
| QATAR |
| DUSITD ₂ SALWA DOHA DUSIT HOTEL & SUITES DOHA |
| SAUDI ARABIA |
| DUSIT THANI JEDDAH |
| SINGAPORE |
| DUSIT THANI LAGUNA SINGAPORE |
| SRI LANKA |
| DUSIT THANI BEACHFRONT BALAPITIYA |
| THAILAND |
| DUSIT THANI BANGKOK DUSIT RESIDENCE BANGKOK DUSIT PARKSIDE BANGKOK DUSITD ₂ ARIA PHUKET DUSITD ₂ CHAENGWATTANA, BANGKOK DUSITD ₂ HUA HIN DUSIT PRINCESS CHIANG RAI |
| UNITED ARAB EMIRATES |
| DUSITD ₂ RESIDENCE AL MANZEL, ABU DHABI DUSIT PRINCESS RIJAS DUBAI |
| VIETNAM |
| DUSIT THANI HOI AN |

UPCOMING PROPERTIES

With 50+ upcoming properties, the group is in a growth phase which will see the number of Dusit properties reach over 90 by 2022.



THANK YOU

Dusit Thani
HOTELS & RESORTS

DUSIT DEVARANA
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